

Leave No Deal Behind



The inability to close deals due to process inefficiencies has a significant negative impact on your revenue targets; close deals faster and make sure no details fall through the cracks.

Challenges

As your business grows, so do the type of deals you need to close. With growth, comes challenges.

- Inefficiencies – Getting the right level of reviews and approvals on Price Discounts, Credit Checks, Financial Terms and Conditions, etc. can bog you down procedurally.
- Errors and inaccuracies – Providing incorrect information due to manual read/write of data from/to multiple systems.
- Poor customer communication – Sending the wrong order, improper formatting and branding, frequent updates and changes.

Solutions

Streamline sales operations so you can focus on customer facing activities.

- Create an automated review and approval workflow that kicks-off based on an action in your CRM system.
- Connect your automated workflows to ERP, content management and credit check systems to eliminate manual work.
- Incorporate automated document generation to create richly formatted customer facing materials.

Examples

Price discounts

Financial terms and agreements

Legal contracts

Credit checks

Licensing

Credit line increases

Benefits of automating sales operations with Nintex



Improve deal accuracy



Faster sales processing



On-going sales monitoring and adjustment



Improved customer communication



Keep your existing systems



Visit nintex.com/nintexworkflowcloud for your free trial.

Sales Reviews and Approvals Made Easy with Nintex

